

*Thank you for sponsoring the seminar and the students from Kings Point and SUNY Maritime!*



**MARSHALL DENNEHEY  
WARNER COLEMAN & GOGGIN**  
ATTORNEYS-AT-LAW PA NJ DE OH FL NY



**AN INDUSTRY SEMINAR**

# **MARINE INSURANCE DAY**

**175 WATER STREET  
NEW YORK, NEW YORK**

**FRIDAY, OCTOBER 10, 2014**

# WELCOME

*Welcome and Overview @ 8:50 AM*

## ABOUT MARINE INSURANCE DAY

*The Marine Insurance Day Seminar is the collaborative effort of the American Institute of Marine Underwriters (AIMU), American Marine Insurance Forum (AMIF), Association of Average Adjusters of the U.S., Inland Marine Underwriters Association (IMUA), Marine and Insurance Claims Association (MICA), and the Marine Claims and Recovery Forum. It is through our joint efforts that we can provide an excellent educational program on a wide range of topical issues facing the ocean marine industry.*

*This is the eighth annual Marine Insurance Day Seminar and it is the hope that this event will continue to grow each year and provide marine-focused education and professional development both for those present today and the generation that follows.*

*Roger F. Ablett MBA, CPCU  
Practice Leader  
Allianz Global Corporate & Specialty  
Chairman, AIMU*

*This seminar is approved for 5 CE credits (Licenses eligible for credits: PC, BR, C3, PA) in New York, New Jersey, Texas; and 5 CPD points for CPCU and NAMS.*

## MARINE INSURANCE DAY ATTENDEES

First Name	Last Name	Company
Courtney	Scott	Berkley Offshore
James	Shannon	Willis of New York
Michelle	Simms	Zurich
Rich	Soja	Aspen Insurance
Kord	Spielmann	The Hartford
Bill	Straub	Tenco
Chisako	Tallo	AIG
Alina	Togorean	Zurich
Eddia I.	Torres	Marsh, Inc.
Harald	von Seydlitz	Reck & Co. GmbH
Maggie	Ward, 1/C	SUNY Maritime College
Sharron	West	Minton, Treharne & Davies (USA), Inc.
Gerry	Whalen	Starr Indemnity & Liability Company
Sydonie	Williams	Gen Re
Edward	Wilmot	Great American
Avery	Woods	RLI Marine
Joe	Zucconi	Travelers Insurance Company

TIME	ASSOCIATION / TOPIC / PRESENTER
8:00 AM	Registration for CE and Continental Breakfast
8:45 – 8:50	Remarks: Eileen Monreale, AIMU/IMUA
8:50 – 9:00	Welcome & Overview: Roger Ablett, AIMU Chairman
9:00 – 9:45	<i>American Institute of Marine Underwriters (AIMU)</i> <b>Emerging trends in Container Shipping:</b> Presented by Andrew Kinsey, Allianz Risk Consultants and Barry Tarnef, Chubb Marine Underwriters.
9:45 – 10:00	<b>BREAK</b>
10:00 – 10:45	<i>Inland Marine Underwriters Association (IMUA)</i> <b>Understanding Warehouse Legal and Terminal Operators:</b> Virginia Cameron, Senior Vice President, Inland and Ocean Marine, XL Insurance & Jean Gardner, Hill Rivkins, LLP.
10:45 – 11:30	<i>American Marine Insurance Forum (AMIF)</i> <b>Ferry Safety:</b> William Mahoney, Director Safety Management Systems (SMSLLC) and Captain James C. DeSimone, COO of the Staten Island Ferry of NYCDOT
11:30 – 12:15	<i>Association of Average Adjusters of the USA</i> <b>Painting Matters - Modern Ship Coating Systems &amp; Indemnification Issues:</b> Engineering and marine consultant Rik van Hemmen and average adjuster Jonathan Spencer
12:15 – 1:15	<b>LUNCH</b>
1:15 – 2:00	<i>Marine Claims &amp; Recovery Forum</i> <b>State of the Marine Reinsurance Market:</b> Presented by Jonathan Ball, International Ocean Marine Manager, Gen Re
2:00 – 3:00	<i>Marine Insurance Claims Association (MICA)</i> <b>Pitfalls of Freight Brokering &amp; Subcontracting: Do You Know Where Your Cargo Is?:</b> Moderated by Peter J. Scrobe, chair of the AIMU Cargo Loss Prevention Committee. Panel consists of Mark Cote, Sherman Drew and Bob Albhorn.

PRESENTER, TITLE	CONTACT INFORMATION
Captain Andrew Kinsey Senior Marine Risk Consultant	Allianz Risk Consultants (ARC) Allianz Global Corporate & Specialty O: 646-472-1404 E: <a href="mailto:Andrew.Kinsey@agcs.allianz.com">Andrew.Kinsey@agcs.allianz.com</a>
Barry Tarnef Vice President, Senior Loss Control Specialist	Chubb Marine Underwriters O: 215-620-5920 E: <a href="mailto:btarnef@chubb.com">btarnef@chubb.com</a>
Virginia Cameron, Senior Vice President, Inland and Ocean Marine	XL Insurance O: 860-293-3131 E: <a href="mailto:virginia.cameron@xlgroup.com">virginia.cameron@xlgroup.com</a>
Jean M. Gardner, Esq.	Hill Rivkins, LLP O: 212-669-0600 E: <a href="mailto:jgardner@hillrivkins.com">jgardner@hillrivkins.com</a>
William Mahoney, Director	Safety Management Systems (SMSLLC) O: 207-233-9293 E: <a href="mailto:wmahoney@smsllc.com">wmahoney@smsllc.com</a>
Capt. James C. DeSimone, Chief Operating Officer	Staten Island Ferry of NYCDOT E: <a href="mailto:jdesimone@dot.nyc.gov">jdesimone@dot.nyc.gov</a>
Hendrik F. van Hemmen, P.E. President	Martin & Ottaway O: 732 224 1132 E: <a href="mailto:rhemmen@martinottaway.com">rhemmen@martinottaway.com</a>
Jonathan S. Spencer, Average Adjuster	The Spencer Company O: 212-304-1560 E: <a href="mailto:jss@jssusa.com">jss@jssusa.com</a>
Jonathan Ball, MBA, ARE International Ocean Marine Manager	Gen Re - A Berkshire Hathaway Company O: 203 328 5748 E: <a href="mailto:jball@genre.com">jball@genre.com</a>
Peter J. Scrobe Vice President, Loss Control Services	Starr Marine Agency, Inc. Phone: 646- 227-6414 E: <a href="mailto:peter.scrobe@starrcompanies.com">peter.scrobe@starrcompanies.com</a>
Mark Cote, CMO - North America Marine Risk Engineering	Zurich Services Corporation C: 917-648-8342 E: <a href="mailto:mark.cote@zurichna.com">mark.cote@zurichna.com</a>
Sherman Drew, AVP	ACE Commercial Marine O: 215-640-2074 E: <a href="mailto:Sherman.Drew@acegroup.com">Sherman.Drew@acegroup.com</a>
Robert F. Ahlborn Vice President	National Cargo Bureau, Inc. O: 212-785-8300 E: <a href="mailto:ahlborn@natcargo.org">ahlborn@natcargo.org</a>

## MARINE INSURANCE DAY ATTENDEES

First Name	Last Name	Company
Dylan	Mercante, 2/C	SUNY Maritime College
Mark	Mierzejewski	Aon Risk Solutions
Michael	Miller	Markel Corp
Richard	Minton	Minton, Treharne & Davies (USA), Inc.
Elizabeth	Nittolo	International Marine Underwriters
Jacqueline	Nolan	CNA
Angela	Nolan	XL Insurance
Michelle	O'Donovan	International Marine Underwriters
Michael	Paolillo	FM Global
Savitri	Pasram	AIG
Diana	Perdomo	Allianz Global Corporate & Specialty
Midshipman Margaret Rose	Queally	Kings Point
Lori J.	Quinn	Marshall Dennehey Warner Coleman & Goggin
Lutfur	Rahman	VeriClaim, Inc.
Noemi	Ramirez	Allianz Global Corporate & Specialty
Maria	Rastalsky	P. Browne & Cia. S.A.
Isabel	Roman	Marsh USA Inc.
Matt	Roper	Chubb & Son
Anna	Rumbaugh	Munich Reinsurance America, Inc.
Ricardo	Salaverria	Arthur J. Gallagher
Brian	Sales	CNA
Kaity	Sansone	Gen Re
Michael	Sapienza	Allied World Re
Stanley	Schiff	Marsh
Erika	Schoch	Swiss Re America Corp.

## MARINE INSURANCE DAY ATTENDEES

First Name	Last Name	Company
Dominique	Dube	RLI Insurance Company
John	Ellis	XL Insurance America
Kevin L.	Ennis	Swiss Re Holding Company
Anita M.	Farmer	Arthur J. Gallagher
Anthony	Franco	Swiss Re America
Marc-Alexander	Friedrich	Reck & Co. GmbH
Caroline	Fuller	Willis
John	Gambino	Great American Ins. Group
Dennis	Gates	Roanoke Insurance Company
Katie	Goon	Travelers Insurance Co.
Rose	Govens	Chubb & Son
Mick	Grant	Minton, Treharne & Davies (USA), Inc.
Rose Anne	Grassi	Marsh
Joseph	Hall	Marsh USA Inc.
Erin	Halligan	Chubb & Son
Frank	Harten	Travelers
Midshipman Nicholas Dean	Harvey	Kings Point
Jaime	Herbster	Allied World Re
Patrick	Kenny	Gray Page
Paul	Kesick	Marshall & Sterling
Corinna	Kuss	Kuss rechtsanwälte
William	Lang	Starr Marine
Kevin	Littlefield	Marsh
Kimberly	Marsh	Allianz Global Corporate & Specialty
Martin	McCluney	Marsh USA, Inc.
Daniel G.	McDermott	Marshall Dennehey Warner Coleman & Goggin
Kevin	Meller	CNA
Max	Meltzer	AGCS

## Marine Insurance Day 2014 Seminar Committee

*Eileen Monreale*  
On behalf of American Institute of Marine Underwriters  
(AIMU)

*Robert Ryan*  
On behalf of American Marine Insurance Forum  
(AMIF)

*Stephen V. Rible, Esq.*  
On behalf of Association of Average Adjusters

*Lillian Colson*  
On behalf of Inland Marine Underwriters  
Association (IMUA)

*James M. Craig*  
On behalf of Marine and Insurance Claims Association (MICA)

*David Tan*  
On behalf of Marine Claims and Recovery Forum

## ABOUT MARINE INSURANCE DAY ORGANIZATIONS

**AMERICAN INSTITUTE OF MARINE UNDERWRITERS (AIMU)**, established in 1898, is a U.S. marine insurance trade association representing the marine insurance and reinsurance industry as an advocate, educator and information center. For more information see [www.aimu.org](http://www.aimu.org).

**AMERICAN MARINE INSURANCE FORUM (AMIF)**, organized in 1954, is dedicated to promote advanced education in the field of ocean marine underwriting and to foster friendship and better understanding among the younger members of the ocean marine underwriting fraternity. For more information see [www.amif-ny.org](http://www.amif-ny.org)

**ASSOCIATION OF AVERAGE ADJUSTERS OF THE U.S.**, organized in 1879, is dedicated to the promotion of correct principles in the Adjustment of Marine Hull Claims and uniformity of practice among Average Adjusters. For information see [www.usaaverageadjusters.org](http://www.usaaverageadjusters.org).

**INLAND MARINE UNDERWRITERS ASSOCIATION (IMUA)**, founded in 1930, IMUA serves as the collective voice of the U.S. inland marine insurance industry. With the support of its member companies, IMUA provides its members with education, research and communications services that support the inland marine underwriting discipline. For more information see [www.imua.org](http://www.imua.org).

**MARINE AND INSURANCE CLAIMS ASSOCIATION (MICA)**, organized in 1944, is dedicated to preserving an atmosphere in which marine claims can be resolved in a reasonable manner by the parties themselves through the development of trust in each other. For more information see [www.micains.org](http://www.micains.org).

**MARINE CLAIMS AND RECOVERY FORUM**, established in 1948, is dedicated to the advancement of camaraderie in the marine insurance industry, the exchange of ideas, and a place to exchange news and legal developments. For more information see [www.marinerecoveryforum.org](http://www.marinerecoveryforum.org).

## MARINE INSURANCE DAY ATTENDEES

First Name	Last Name	Company
Marcial	Alzugaray	Aon Benfield
Mary Ann	Ann	CNA
Ria S.	Bachan	NIPPONKOA
George	Barder	AM RE Syndicate LLC
Dennis	Bartsch	Allianz Global Corporate & Specialty
Joseph	Bayard	CNA
Mark	Bernstein	Marsh, Inc.
Lester	Bogdan	Berkley Offshore
Colette	Brown	CSL North America
Javier	Bru	International Marine Experts
Robert	Cairo	Travelers
Ted	Calligeros	Allianz Global Corporate & Specialty
William	Canavan	Marsh
Stephen	Candilora	Marsh USA INC
Alex	Canter	Allianz Global Risks
Angela	Caranante	Marsh
William E.	Cassidy	Cassidy & Black, P.A.
Michael G.	Cecora	Starr Marine
John	Cella	Starr Companies
Gregory	Chachula	Marsh
Kimun	Chui	XL Insurance
Guy	Claveloux	Marsh USA Inc.
Bob	Comegys	Starr Marine
Tom	Craig	Travelers
Susanne	D'Ambrosio	Marsh
Matthew D.	Davis	Starr Companies
Scott	DeSimone	Liberty International Underwriters
Victor Adolfo	Duarte	Etica Adjusters