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Marine Insurance Issues Seminar 2021

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PROGRAM

11:00 a.m.	Welcome and Opening remarks	<p>John Miklus, President, AIMU</p> <p>Kaitly Sansone, AVP - Senior Underwriter, Gen Re</p>
11:05 am – 11:50 am	<p>Behind the Scenes: Covid-19 from Maritime Points of View</p> <p>A look behind the scenes of COVID-19 from various maritime points of view. Panelists will discuss considerations, lessons learned, and potential upsides of an unprecedented year.</p>	<p>Molly McCafferty, Claims Director, Americas –The American Club</p> <p>William Nugent, Vice President, Head of Ship Operations – International Seaways</p> <p>Jim Quackenbos, Marine surveyor & Managing member – Qubed Ltd.</p> <p>Moderators: Angela Nolan, Vice President, Canopus</p> <p>Courtney Scott, Senior Marine Underwriter, The Hartford</p>
11:50 am – 12:00 pm	Break	
12:00 pm – 12:50 pm	<p>Maritime Casualty Response: Protecting Lives, Property, and the Environment</p> <p>An overview of the maritime casualty response industry from the principles of its foundation to contracting options and response influences.</p>	<p>Peter Robinson, Senior Commercial Manager, Resolve Marine Group</p>
12:50 am – 1:30 pm	Lunch Break	
1:30 pm – 2:20 pm	<p>Containers Overboard</p> <p>Discussion on recent containership losses, causes and solutions, risk management, and recovery concerns.</p>	<p>Capt. Ivo Knobloch, Vice President, CSL Global</p> <p>Michael Hird, Director, WK Webster & Co Ltd</p>
2:20 pm - 2:30 pm	Break	

PROGRAM CONT'D.

<p>2:30 pm – 3:20 pm</p>	<p>Emerging Technologies Offshore Wind - an inside look at the full suite of marine and landside logistics services that support the ever-growing Offshore Wind sector, coverage of offshore construction, logistics and more from a marine perspective, including new vessel designs and alternative fuels. Space and Satellite Technology – Technology companies like Skytek are combining satellite geolocation with predictive analytics, allowing the industry to understand their portfolios, reduce risk and improve compliance, whether at sea, in port or on offshore installations.</p>	<p>Jeff Andreini, Vice President of New Energy Services, Crowley Marine Services Dr. Sarah Bourke, Chief Executive and Co-founder, Skytek</p>
<p>3:20pm – 3:30pm</p>	<p>Break</p>	
<p>3:30 pm – 4:20 pm</p>	<p>Marine Leadership Panel Leadership panel will focus on challenges faced by their respective businesses and industry overall, opportunities and keys to success. Interactive session that will feature facilitated questions and audience Q&A.</p>	<p>Charlie Pugliese, National Practice Leader & Chief Underwriting Officer, Travelers Karen Griswold, Senior Vice President, Chubb James Thielebeule, Senior Vice President, Sompo International Insurance Jamie Nawojchik, Head of Marine and US Energy Property, Zurich North America Moderator: Brian Stroop, Head of U.S., Global Marine & Energy Specialty, Guy Carpenter</p>
<p>4:20 pm – 4:30 pm</p>	<p>Closing Remarks</p>	<p>Kaity Sansone, AVP - Senior Underwriter, Gen Re Dennis Smith, Vice President, Guy Carpenter John Miklus, President, AIMU</p>

SPEAKERS

Molly McCafferty

Mary (Molly) McCafferty is a Senior Vice President and Director of Claims for the Americas for Shipowners Claims Bureau, Inc., Managers for the American Club. She has a wealth of experience derived from a career which has included the practice of law, P&I club correspondence and senior executive positions with international shipping companies, most recently as general counsel to a leading operator in the bulk trades. A US attorney by training, Molly is admitted to the Bars of Connecticut and Florida. Among her many professional affiliations, she is a Member of the Society of Maritime Arbitrators and sits on its Board of Governors. She is also a Director of New York Maritime, Inc. (NYMAR) and the CMA Education Foundation.

William Nugent

William Nugent has served as Senior Vice President and Head of Ship operations since 2014. Prior to this, he was responsible for the Technical Services Group, the predecessor company's global engineering team. He joined OSG in 2006 as Assistant Vice President for New Construction, was promoted to head of department in 2008 and oversaw the construction of ships, tugs and barges in China, Korea, and the United States. In all, Mr. Nugent has overseen construction of more than 50 vessels. Earlier in his career, Mr. Nugent was Director of Basic Design and Project Manager for Alion Science and Technology and John J. McMullen Associates, Inc., respectively. Bill earned a Bachelor of Science in Naval Architecture and Marine Engineering from Webb Institute.

Jim Quackenbos

James P. Quackenbos, Jr. is the Principal of Qubed Limited L.C., an international marine surveying and claims consulting firm headquartered in the Gulf South of the United States of America. In addition to operating a multi-consultant firm, he also serves as a consultant, forensic analyst, certified marine surveyor, and expert in the fields of marine and construction services casualties for the public, private, and oil & gas sectors. His grasp of all facets of the aforementioned trade areas, supported by his Licensed Contractor status and certifications in NACA, NCCCO, SEMS II, ISO, ISM Code, DPA, ABYC, and ACMS has helped clients manage day-to-day risks and claims, as well as develop strategies for litigation proceedings, sustainable safety systems supported by analytical evaluation of performance metrics, and executable models which provide proven results. Having been admitted in State and Federal court as an expert and proven to deliver results, he and his firm provide high-value claims and litigation consulting from the expectation of forthcoming claims to the witness stand. Immediately prior to commencing his consulting career, Mr. Quackenbos founded a marine and oil & gas construction services company from acquisition of a family-owned organization. Under his leadership, that company grew annual revenue by over twenty times within a 75-month horizon and realized EBITDA as well as NIBT margins in the upper echelon of return models. His experience in this sector includes hundreds of millions of dollars worth of near shore and offshore construction and refits, decommissioning and removal of nearly 100 retired assets within the Gulf of Mexico and her inland waters, and many miles of pipeline removals. Mr. Quackenbos holds a B.S. in Civil Engineering from Louisiana State University and is Co-Inventor of United States Patent No. 9,624,636 B2.

SPEAKERS CONT'D

Peter Robinson

Peter Robinson, Senior Commercial Manager, Emergency Response at Resolve Marine. As the senior commercial manager, Mr. Robinson provides oversight to the Group's global commercial activities in support of salvage and emergency response operations. In addition, he has direct responsibility for project contracting within Americas, and manages the commercial and contact team in the region.

Peter Robinson began his maritime career in Kingston, Jamaica where he was employed as a Shipping Agent. He later moved to Vancouver, Canada where he was employed as a Shipbroker and Shipping Agent. Peter joined Resolve Marine and the salvage industry in 2004. Peter was transferred briefly to Gibraltar where he served as General Manager, Resolve Salvage & Fire (Gibraltar), Ltd. and its subsidiaries during the transition phase as the entities were acquired by Resolve Marine Group.

Peter is a member of the Institute of Chartered Shipbrokers and holds a Master of Business Administration degree. In addition to his busy schedule with Resolve, Peter enjoys spending quiet weekends with his family and volunteers for outreach ministries.

Captain Ivo Knobloch

Captain Ivo Knobloch, after a long career at Sea on Merchant Vessels and Tallships, is the current Vice President of CSL Global's Hull & Machinery – Marine Casualty Division. Since coming ashore he has dedicated his experience in assisting the Marine Insurance Industry with Critical High Value Warranty Load and Stow Surveys, Vessel Condition & Valuation Surveys and Voyage Approval Surveys as well as other industrial Risk Assessment matters. Furthermore, Capt. Knobloch is frequently retained by Admiralty Attorneys in the Investigation of Marine Casualties and in this regard has been the lead investigator in several ship sinking cases and cargo lost overboard matters. In addition, he has given Presentations and Lectures in Marine Casualty Prevention at Maritime Academies, for the Maritime Law Association (MLA) and the International Cargo & Insurance Conference (ICIC) – Oxford, UK.

Michael Hird

Michael joined W K Webster in 2018, having spent over 20 years working for an International Group P&I Club where he was a Director, Partner and a Head of Claims. Prior to that, he studied law at London Guildhall University attaining an LLB (Hons) Law Degree. Michael has considerable experience over a broad range of marine liability areas and this experience lends itself to a cross-disciplinary role within W K Webster in the Recoveries, Cargo Casualty and Hull Claims departments.

Jeff Andreini

Jeff Andreini has a 41-year career with Crowley Marine Services having worked for them on the USWC, USEC, and GOM. Throughout his tenure at Crowley, Mr. Andreini has worked both in operations and administration responsible for the management of USWC tug commercial operations, global strategic development, finance & accounting for various divisions, CFO for Crowley's marine salvage joint venture, and his current role as Vice President of New Energy. In Mr. Andreini's new position, he is responsible for the global development of renewable energy including offshore wind and Crowley's current LNG business in Puerto Rico. Mr. Andreini has a Finance Degree from California State University East Bay and an MBA from Seattle City University.

SPEAKERS CONT'D

Dr. Sarah Bourke

Dr. Sarah Bourke, Chief Executive and co-founder of Skytek

Dr Bourke was recognized by the EU as one of Europe's leading innovators when she was awarded the EU Prize for Women Innovators in 2016. During this process, she was recognized for her leadership and commercial success in pioneering groundbreaking space technology. On a day-to-day basis Sarah works with leading research organizations like the European Space Agency (ESA) and NASA, in addition to growing the Skytek brand.

In 2019, under her leadership, Skytek announced a strategic partnership with AON, together they will combine their expertise to offer the insurance and reinsurance industry space adapted software systems to better manage marine, port cargo and offshore asset risk.

Sarah is a PhD graduate of Trinity College Dublin and worked at leading universities and governmental agencies before co-founding Skytek Limited.

Charlie Pugliese

Charlie is the National Practice Lead and Chief Underwriting Officer for the Ocean Marine Division at Travelers Insurance. He is responsible for the ocean marine underwriting operations in the US, Canada and UK.

Charlie began his maritime career working on commercial ships and shoreside in cargo stowage operations and vessel services. He then served on active duty in the U.S. Navy aboard various vessels and qualifying as a Surface Warfare Officer. Charlie began his marine insurance career in 1988 in underwriting at MOAC, then Cigna Special Risks, and IMU. He then joined St. Paul Fire and Marine as the Managing Director of the New England Region which then merged with Travelers. At Travelers he proceeded to be the National Hull & Liability Leader, Chief Underwriting Officer and National Practice Leader. During his insurance career he continued in the Active Naval Reserves serving in various billets and command tours, retiring as a Commander.

Charlie is a graduate of Massachusetts Maritime Academy with a degree in Marine Transportation and USCG Merchant Marine Officer License.

He is an Adjunct Professor in the International Maritime Business Program at Massachusetts Maritime Academy.

Member of American Bureau of Shipping and National Cargo Bureau.

Karen Griswold

Karen Griswold, a Senior Vice President for Chubb's Marine division, leads and manages Chubb's Ocean Marine business in North America. Her responsibilities include national profit center strategies, field ocean marine underwriting operations, and risk control services for the Ocean Cargo, Commercial Hull, Marine Facilities and Marine Liabilities lines. In her role, Ms. Griswold is responsible for the overall profitability of Chubb Ocean Marine.

With more than twenty years of marine underwriting experience, Ms. Griswold joined ACE (now Chubb) in 1999. She previously served as Vice President, ACE Commercial Marine, with responsibility for managing the Commercial Marine Field Operations, ACE's Marine Facilities Group, and the Hull and Marine Liability Units as well as the Ocean Cargo Marine product. Prior to her tenure with ACE, she served as Assistant Vice President in CNA's Commercial Ocean Marine Group (MOAC).

She currently serves on the American Institute for Marine Underwriters' Board of Directors as well the Cargo and Hull Committees. She also serves on the finance and investment committees of The National Cargo Bureau.

SPEAKERS CONT'D

She is a graduate of Pennsylvania State University with a B.S. in Marketing. She also holds the Associate in Marine Management (AMIM) professional designation.

James Thielebeule

James Thielebeule is Senior Vice President at Somo International and is responsible for the US Ocean Marine product line. James joined Endurance in 2013 (now Somo International) as Vice President and is a founding member of their US Ocean Marine business unit.

James has over 19 years of experience in the Marine & Offshore Energy Insurance industry. He began his career in 2002 at the Water Quality Insurance Syndicate. After his time at WQIS, James joined XL Insurance as an excess marine liability underwriter. James spent over nine years at XL in which he would become Marine Liabilities Product Manager and then Regional Vice President, responsible for all Ocean Marine products in the Northeast and Mid-Atlantic Regions.

James received his bachelor's degree from Hofstra University.

Jamie Nawojchik

Jamie has 30 years of marine underwriting experience and leads the Energy Property and Marine business for Zurich US Commercial Insurance. He is based in New York City and has been with Zurich for 25 years. He started his career at Great American in New York as a management trainee in 1987 after graduating from SUNY Maritime, Fort Schuyler with a BS degree in Marine Transportation Management. At Zurich, he serves on the Global Marine and Large Property Leadership Teams.

In his current role he leads the underwriting for Oil, Gas, Petrochemical, Power Generation, Exploration & Production, Mining, Cargo, Hull and Marine Liability with offices in New York, Houston, Chicago, Arizona, Los Angeles, San Francisco, Seattle and Chicago.

Jamie is past Chairman of the Water Quality Insurance Syndicate, past President of the American Marine Insurance Forum, and served three, 3-year terms as Director of the National Cargo Bureau. He is current member of the Board of Directors of AIMU, retired Lieutenant in the US Navy Reserve and holds his Ship Charter Broker license from ASBA. His USCG 3rd Mates License for vessels of unlimited tonnage and horsepower is not active. Jamie is a lifelong sailor and lives on Long Island with his wife Colleen and three boys.

ATTENDEES

First Name	Last Name	Organization
Greg	Abboud	Marsh
Nathan	Ahart	RLI Insurance Co.
Will	Aikman	Guy Carpenter
Bryan	Alonso	Resolve Marine
George	Andersen	Aon
Meredith	Atwood	Intact Ocean Marine
Matthew	Baker	Travelers Insurance company
Elizabeth	Batan	Tokio Marine America
Linda	Bell	Great American
Alex	Berisha	Liberty Mutual Insurance
Michele	Best	Mitsui Sumitomo Marine Management (USA) Inc.
Teresa	Boehl	RLI Insurance Marine
Nataly	Boudreaux	CNA Marine
Herman	Brito	Marsh
Michael	Brod	Great American Insurance Group
Debbie	Brown	RLI Insurance
Jennifer	Bruce	The Hartford
Brian	Cadigan	Liberty Mutual Re
Thomas	Cadwell	Chubb
David	Callaghan	Alize Ltd
Jaime	Carolan	Canopus Insurance Services
Kianna	Carroll	Marsh
Michael	Cecora	Starr Marine
Johanna	Cespedes	Sompo International
Caren	Chan	Aon
Gina	Ciappa	RLI Insurance Marine
Samantha	Constantinou	RLI Insurance Company
Marguerite	Cook	Great American Insurance Group
Judy	Cooke	Trans Re
Karen	Coppa	Falvey Cargo Underwriting
Tony	Cowie	Swiss Re
Danielle	Cox	Aon Risk Solutions
Kathleen	Creedon	Falvey Cargo Underwriting
Michael	Csorba	Great American
John	Cunsolo	Berkley Offshore Underwriting Managers
Zachary	Cushman	Travelers
Andrew	D'Alessio	AXA XL
Kristen	De Souza	Falvey Cargo Underwriting
Scott	DeSimone	Liberty Mutual

William	Devine	Liberty Mutual
Tony	Driggs	Robinson and Son
Terry	Driggs	RLI Insurance Marine
John	Driscoll	Aon
Timothy	Drucker	Travelers
Brendan	Dunican	Travelers
Matthew	Dybus	Liberty Mutual Insurance Company
Brett	Eckert	Intact Insurance
Brad	Eldridge	Falvey Cargo Underwriting
Matthew	Elias	Zurich North America
John	Ellis	Canopus
Steve	Erhardt	Chubb Insurance
Hilary	Ertzberger	Allianz Global Corporate & Specialty
Anita	Farmer	Lockton Companies
Danielle	Farrell	Resolve Marine
Drew	Feldman	CNA
Eileen	Fellin	AXA XL
Howard	Fenichel	Great American Insurance Group
Ryan	Ferguson	Travelers
Kimberly	Finlay	Chubb
Andrew	Forbis	Zurich Insurance Company
Jeanelle	Fraser	Worldwide Facilities, LLC
Lauren	Frey	Arthur J Gallagher
Ivon	Friedman	EPIC Insurance Brokers & Consultants
Raeshonda	Frierson	Travelers Insurance
William	Frohne	Falvey Cargo Underwriting
Caroline	Fuller	Willis Towers Watson
Robert	Gallagher	Intact Insurance
John	Gambino	RB Jones Inc.
Graham	Gardner	A J Gallagher
Carrie	Garrison	Chubb
Dennis	Gates	Roanoke Insurance Group
Katie	Goon	Intact Ocean Marine
Noreen	Graham	Great American Insurance Group
Dan	Graves	Falvey Cargo Underwriting
Summer	Graziano	Marsh Specialty
Frank	Harten	Travelers
Michelle	Hays	Aon plc
Gina	Hernandez	CNA
Jan	Herveat	Travelers
Chris	Hill	Beazley Group
Jane	Hoffman	RLI Insurance Company
Douglas	Holm	Lockton
Beth	Horowitz	Aon

Annette	Ing-Firmeza	Aon
Maggie	Jacobsen	Aon
Ray	Jaquez	Aspen Insurance
Beverly	Jenkins	Allianz Global Corporate & Specialty
Scott	Johnson	Liberty Mutual Re
George	Kallimasiotis	Resolve Marine
Jeffery	Kaufmann	Mitsui Sumitomo Marine Management
Emily	Keyes	Arthur J Gallagher
Tracy	Kiffer	The Hartford
Ramona	King	Sompo International
Russell	King	Alize Ltd.
Andrew	Kinsey	Allianz Global Corporate & Specialty
Mark	Klebanov	Sompo International
Will	Kromer	CNA
Raquel	Lambert	Allianz Global Corporate & Specialty
William	Lang	Starr Insurance Companies
John	Larimer	Falvey Cargo Underwriting
Barbara	Latham	Marsh McLennan
Maurice	Lee	Nationwide
Vivian	Lee	Tokio Marine America
David	Lever	Beazley
Steven	Lewis	American P&I Club
Gordon	Lewis	Great American Insurance Company
Birgit	Liehmman	Willis Towers Watson
Russell	Light	Falvey Cargo Underwriting
Veronica	Lopez	Liberty Mutual Insurance Company
Tom	Losquadro	AIG
Catherine	MacCrae	Falvey Cargo Underwriting
Leo	Magrath	Guy Carpenter
Lucy	Mancello	Swiss Re
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James	Neville	AIG
Eric	Newman	Falvey Insurance Group
Anthony	Nguyen	CNA Marine
Emily	Niepomnik	Zurich
Elizabeth	Nittolo	Intact Insurance
Jacqueline	Nolan	Mitsui Sumitomo Marine Management (U.S.A.), Inc.
Kurexijiang	Nuerjiamali	St. John's School of Risk Management
Megan	O'Brien	Travelers
Juan	Ocasio	FM Global
Christopher	O'Connell	Great American Insurance Group
Ryan	OConnor	Allianz
Akihito	Ogata	Sompo International
Patrick	O'Neill	Aon Commercial Risk
Andrea	Ortiz	St. John's School of Risk Management
Patricia	Otto	Arnold and Arnold Inc.
Nicholas	Ovanessian	SUNY Maritime College
Fatih	Ozdemir	Liberty Mutual
Michael	Paolillo	FM Global
Jack	Pauling	U.S. Coast Guard
Lenny	Pekola	RLI Insurance Marine
Diana	Perdomo	AJG
Yumi	Petersen	Arthur J Gallagher
John	Phillips	WQIS
Carolina	Piatoff	Willis Towers Watson
Vlad	Polishchuk	Travelers
Ben	Potter	Intact Insurance
Matthew	Puzio	Berkley Offshore Underwriting Managers
Minette	Rivera	Starr Companies
Mireya	Rodriguez	Zurich Insurance
Victoria	Roman	U.S. Coast Guard
Lisbeth	Ryan	Travelers Insurance Company
Yasu	Saegusa	Falvey Cargo Underwriting
Ricardo	Salaverria	AJG
Nancy	Schick	Travelers
Karla	Scott	The Hartford
Kangeun	Seo	US Merchant Marine Academy
Steven	Silverman	Berkshire Hathaway Specialty Insurance
Robbie	Sinnott	Sompo International
Brandon	Sipple	CNA Marine
Charles	Smith	CNA Marine
Michael	Soto	SUNY Maritime College

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Ning	Xu	Globex Underwriting Services
Kelly	You	Aspen Insurance
Nora	Zdonowski	Canopus Insurance Services
Evan	Zeliff	Berkley Offshore Underwriting Managers
Connie	Zener	Zurich North America