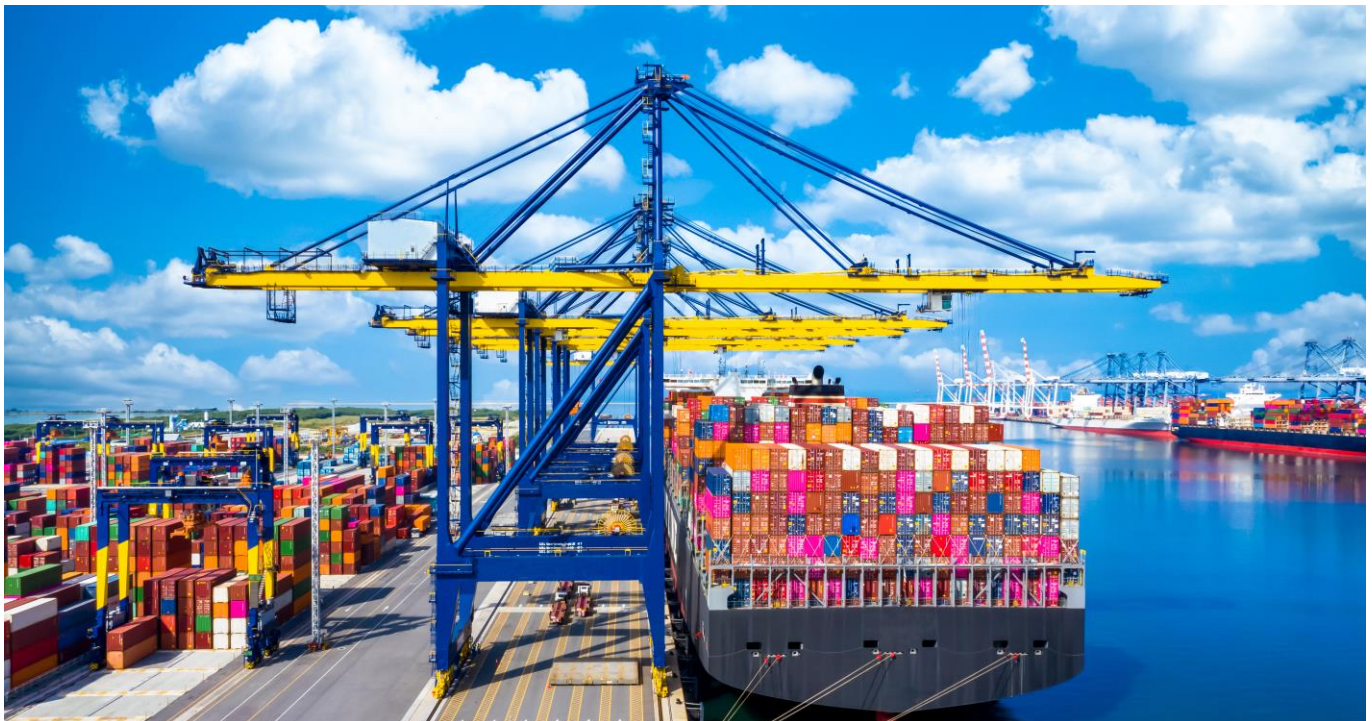




AN INDUSTRY SEMINAR

MARINE INSURANCE DAY

October 21, 2021



About Marine Insurance Day

We are thrilled to have you join us for the fifteenth annual Marine Insurance Day Seminar. The Marine Insurance Day Seminar is a collaborative effort of 5 well-respected industry associations:

- American Institute of Marine Underwriters (AIMU)
- American Marine Insurance Forum (AMIF)
- Association of Average Adjusters of the U.S. and Canada
- Inland Marine Underwriters Association (IMUA)
- Marine and Insurance Claims Association (MICA)

Through our joint efforts, we are able to provide this high quality educational program each October – even when forced to do so virtually by the Covid pandemic.

Thank you to everyone involved – our presenters, sponsors, planning committee and attendees for supporting this event. We are confident that you will learn something new today!



John Miklus
President, AIMU

This seminar is approved for 5 CE credits (Licenses eligible for credits: PC, BR in California, Florida, New York, New Jersey, Texas (4 credits) and Washington; 5 CPD points for CPCU and NAMS.

2021 SEMINAR COMMITTEE



EILEEN MONREALE
On behalf of American Institute of
Marine Underwriters (AIMU)



SEAN WHITNEY
On behalf of American Marine
Insurance Forum (AMIF)



JOHN WALKER
On behalf of Association of
Average Adjusters of the
U.S. and Canada



LILLIAN COLSON
On behalf of Inland Marine
Underwriters Association
(IMUA)



NANCY ZACHARIADES
On behalf of Marine and Insurance
Claims Association (MICA)

CO-SPONSORING ASSOCIATIONS

AMERICAN INSTITUTE OF MARINE UNDERWRITERS (AIMU), established in 1898, is a U.S. marine insurance trade association representing the marine insurance and reinsurance industry as an advocate, educator and information center. For more information, see www.aimu.org



AMERICAN MARINE INSURANCE FORUM (AMIF), organized in 1954, is dedicated to promoting advanced education in the field of ocean marine underwriting and to foster friendship and better understanding among the younger members of the ocean marine underwriting fraternity. For more information, see www.amif-ny.org





ASSOCIATION OF AVERAGE ADJUSTERS OF THE U.S. AND CANADA, organized in 1879, is dedicated to the promotion of correct principles in the Adjustment of Marine Hull Claims and uniformity of practice among Average Adjusters. For information see www.usaaverageadjusters.org

INLAND MARINE UNDERWRITERS ASSOCIATION (IMUA), founded in 1930, IMUA serves as the collective voice of the U.S. inland marine insurance industry. With the support of its member companies, IMUA provides its members with education, research and communications services that support the inland marine underwriting discipline. For more information, see www.imua.org

MARINE AND INSURANCE CLAIMS ASSOCIATION (MICA), organized in 1944, is dedicated to preserving an atmosphere in which marine claims can be resolved in a reasonable manner by the parties themselves through the development of trust in each other. For more information, see www.micains.org

PROGRAM

TIME	ASSOCIATION / TOPIC / PRESENTER
10:45 – 11:00am	Opening Remarks John Miklus , AIMU President
11:00 – 11:25am	<i>American Institute of Marine Underwriters (AIMU)</i> INDUSTRY TRENDS AND CHALLENGES: Culture Trends & Opportunities of the 2021 Workplace From children-bombing Zoom meetings, to virtual yoga wellness initiatives, to the Great Resignation and ever changing discussions on work from home, in-office, and hybrid models, the talent sea is filled with high waves. Insights on culture trends and the rapidly evolving new world of work will help you navigate your talent course. Learn more about the challenges the industry faces to attract young people to insurance and work to retain top talent. See how you could seize opportunities as we approach wellness and mental health, societal issues, and employee experience in different ways. Highlights on industry best practices from your peers will provide ways to accelerate success. Presenter:  Marguerite Tortorello Managing Director Insurance Careers Movement Tortorello Communications Company
11:25 – 11:50pm	Social Inflation & Nuclear Verdicts Peter Cridland will discuss the timely topic of “social inflation”, in which claims levels have increased in recent years. He will share factors which contribute to nuclear verdicts as well as “reptile theory” on the part of plaintiffs - estimated to have achieved an additional \$10bn in awards in recent years. Cridland will explore defense strategies against this and highlight the need, in some cases, for the recruitment of specialty counsel when defending such cases. Presenter:  Peter C. Cridland, Esq. Vice President TransRe The AIMU session is moderated by John Miklus , AIMU President

11:50 - 12:00pm	<i>Break</i>
12:00 – 12:50pm	<p><i>Marine and Insurance Claims Association (MICA)</i> MARINE INSURANCE AND COVID 19 COVID-19 hurts people, but does it cause “physical loss or damage” to the insured property? A discussion of the many thousands of litigations nationwide where courts are considering this hotly debated issue of whether property and marine cargo insurance policies provide coverage for multi-billion dollars in claimed COVID-19 losses.</p> <p>Subrogation and Large/Complex Claims – Overview of the subrogation process, including case study on large/complex losses with significant recovery potential and early involvement of subrogation specialists / legal counsel in the claims handling process. Matters to be discussed include notices of claim, time limits for filing suit, joint survey procedures, preserving evidence and subrogation receipt language.</p> <p>Presenters:</p> <div style="display: flex; justify-content: space-around;"> <div data-bbox="435 615 691 856" style="text-align: center;">  <p>Nooshin Namazi Partner Nicoletti Hornig & Sweeney</p> </div> <div data-bbox="964 615 1208 856" style="text-align: center;">  <p>Kevin O'Malley Partner Nicoletti Hornig & Sweeney</p> </div> </div> <p>Moderator:</p> <div data-bbox="435 1012 685 1264" style="text-align: center;">  <p>Nancy Zachariades Marine Claims Technical Director/AVP Allianz Global Corporate and Specialty</p> </div>
12:50 – 1:55pm	<i>Break/Lunch</i>
1:55 – 2:00pm	<i>Trivia</i>
2:00 – 2:25pm	<p><i>American Marine Insurance Forum (AMIF)</i> SAFETY & UNDERWRITING CHALLENGES WITH A FOCUS ON FISHING VESSELS Six-pack Charter Boats Topic to include overview of Charter Fishing Vessels, Hull and Liability Coverages, Underwriting Considerations and Emerging Issues.</p> <p>Presenter:</p> <div data-bbox="435 1690 672 1942" style="text-align: center;">  <p>Daniel K. Rutherford IAMI-CMI, LPI</p> </div>

Director, Claims and Risk Management
One80 Intermediaries

2:25 – 2:50pm

NTSB Most Wanted List – “Improve Passenger and Fishing Vessel Safety”

This marine topic on NTSB’s Most Wanted List (MWL) deserves attention following several tragic, high profile marine casualties. Passenger and fishing vessels present distinct safety challenges within the marine transportation industry. Mr. Turrell will highlight the transportation safety improvements needed to prevent accidents, reduce injuries, and save lives - and how marine insurers can contribute.

Presenter:



Morgan Turrell
Director of the Office of Marine Safety
NTSB

The AMIF session is moderated by:



Sean Whitney
Senior Underwriter | Ocean Marine
Somp International

2:50 – 3:00pm

Break

3:00 – 3:25pm

Association of Average Adjusters of the U.S. and Canada
CHALLENGES FOR LARGE SHIP

The EVER-GIVEN Grounding – Insurance Considerations

Mr. Zeuner will provide a brief summary of the casualty, and will summarize the various exposures faced by the parties to the voyage. The presenter will then provide a brief overview of the various insurance considerations to be taken into account in this and similar casualties, including Hull & Machinery, Cargo, and P&I coverage. Principal allowances in General Average, including salvage will be discussed, as well as the role of the Average Adjuster.

Presenter:



Robert A. Zeuner
Vice President, Marine North America
Willis Towers Watson

3:25 – 3:50pm

Ship to Ship and Ship to Shore Interaction

Mr. Faulkner will explain the causes and effects of ship interaction when vessels are moving in confined or restricted waterways. There are also some short videos showing practical examples of how common interactions cause vessels to behave. Vessel interaction is a complex subject, but this short presentation will provide a background introduction to a very interesting topic.

Presenter:



David Faulkner
Master Mariner
AqualisBraemar LOC

Session is moderated by:



John Walker
Managing Director
AqualisBraemar LOC

3:50 – 4:00pm

Break

4:00 – 4:50pm

Inland Marine Underwriters Association (IMUA)
EMERGING TRENDS IN TRANSPORTATION/MTC

Presenters will discuss: semi-autonomous vehicles, driver shortage - lack of qualified drivers, telematics in transportation, and addressing some of the growing accompanying risks resulting from the advancement of transportation technology and how to manage them (new trends in fraud and cargo theft).

Presenters:



Alexander McGinley
Head of Underwriting Operations, Product
and Strategy
Marine, North America
AXA XL



Tiana Schowe
VP - Marketing & Operations
TranSharpe Solutions, LLC

Session is moderated by:



Eileen Monreale
AIMU/IMUA Education/Training Specialist

4:50 – 5:00pm

Closing Remarks
John Miklus, AIMU President

ATTENDEES

First Name	Last Name	Organization
Nathan	Ahart	RLI Insurance Co.
Meredith	Atwood	Intact Insurance
Matthew	Baker	Travelers Insurance Company
Elizabeth	Batan	Tokio Marine America
Alex	Berisha	Liberty Mutual Insurance
Mark	Bernas	Berkley Offshore Underwriting Managers
Mark	Bernstein	Lockton
Ira	Beyer	Chubb
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Devin	Burgess	Starr Marine
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Johanna	Cespedes	Sompo International
Virginia	Cetta	CNA
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Sammy	Constantinou	RLI Insurance Company
Judy	Cooke	TransRe

Matthew	Cooper	SUNY Maritime College
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Tony	Cowie	Swiss Re
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Terry	Driggs	RLI Marine
Watson	Driggs	Robinson & Son
Joseph	Drucker	Drucker
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Robert	Quigley	AJG
Donard	Reilly	CNA
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Matthew	Sweeney	Zurich
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Kristine	Tennyson	The Hartford
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Cynthia	Trupp	CNA
Capt. Gregory	Tylawsky	Maritime Expert Group, Inc.
Timothy	van Hemert	Great American Insurance Group
Christine	VanVeghel	RB Jones, Marine & Energy
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Andrea	Willi	Swiss Re
Bing-Syin	Ye	Mitsui Sumitomo Marine Management

Students' names are highlighted in gray.

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